



# Collaborative Project Funds

## Round 4

**Peter Clarke**

**METS Ignited**

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Australian Government  
Department of Industry,  
Innovation and Science

Industry  
Growth  
Centres

## Let's drive collaboration - \$4m in project funds



METS Ignited Collaborative Project Funds will drive more than \$35 million worth of projects over the next two years.

**AIM:** Support, encourage and fund sector-wide collaboration across multiple METS companies working closely across the value chain.

Apply at [www.metsignited.org](http://www.metsignited.org)

# METS Sector Collaborations



## Round 2 METS Collaborators:

IMDEX/Orica, Energetique/Safescape, Resolution Systems/PETRA/Manta/MacMahon, UWA/CORE, Manufacturing Intelligence/Mining3, Emapper/eagle.oi/Solais Geoinformatics, Qteq/Wallis Drilling

## Round 3 METS Collaborators:

Magotteaux/Manta/Hydrix, AMOG/Omniflex, Premron/Gauley Robertson, Mineral Technologies/Siemens, Process IQ/Orway, Austmine, Roobuck/Redpine Signals.

## Industry Support:

BHP, Newcrest, South32, FMG, Roy Hill, Kestrel Coal, Evolution, Perseus, Safescape, Aeris, Teck, MacMahon, Barrick

## What's in it for your company and its partners?

- Matched funding up to \$1M
- Develop relationships with other METS / miners / researchers
- Build credibility in the industry
- Accelerate the commercialisation of a current innovation
- Media exposure
- Develop capability within your team

## Eligibility Criteria – Round 4 Project Funds



- Project **must** address opportunities in Analytics, Automation and Robotics
- Consortium includes 1 customer (Miner/OEM), and at least **two** additional METS collaborating with the Applicant
- Proposals for Project Funds must be greater than \$250,000 and up to a maximum of \$1m
- Project duration less than two years
- Demonstrates clear commercial applications, pathways and benefit to METS sector
- IP ownership and access is demonstrated
- Cash is matched 1:1 minimum
- Focused on commercialisation of products/services
- Apply at [www.metsignited.org](http://www.metsignited.org) before **September 27**



## Merit Criteria – Round 4 Project Funds



- **Alignment** - Round 4 focused on Analytics, Automation & Robotics
- **Market Assessment** - the extent to which this addresses a significant need in a substantial market, can demonstrate customer demand and engagement
- **Commercialisation Opportunity** – Clarity of the value proposition to the market and the ease with which customers can integrate the product into their systems, a clear business model and pathway to market with a scalable action plan to take the product/service global.

## Merit Criteria – Round 4 Project Funds



- **Impact** - The extent to which this will have sector wide impact in Australia and overseas, considering also the funding ratio (i.e., government to industry cash ratio).
- **Level of Collaboration** - Extent to which the collaboration contributes to extra value in the product/service and contributes to more rapid and deeper market penetration.
- **Management and capability risk** - Demonstrated evidence of technical, methodological and management capability to deliver the project, including track record and risk profile.

**REMEMBER**

Round 4 Closing date:

**27 September, 2019**

**Stay in touch**

Become a Network Associate

**Contact us**

Collaborative Project Funds  
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**Key Contact**

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